

Survey conducted by Nimble Storage (www.nimblestorage.com)

1. Please rate your challenges with storage, backup and disaster recovery with 1 being the most challenging and 5 being least challenging.

Top number is the count of respondents selecting the option. Bottom % is percent of the total respondents selecting the option.	Most	2	3	4	Least
Storage (or backup) is too expensive.	17 11%	36 24%	51 34%	32 21%	15 10%
Managing backup complexity and/or long backup windows.	14 9%	66 44%	36 24%	23 15%	12 8%
Our existing infrastructure doesn't adequately protect us from disasters.	14 9%	32 21%	35 23%	45 30%	25 17%
Primary storage and backup involve separate systems and processes.	8 5%	41 27%	48 32%	39 26%	15 10%
Replicating data over a WAN requires too much bandwidth.	13 9%	49 32%	39 26%	29 19%	21 14%

2. How many separate devices do you manage for primary storage, backup, and disaster recovery?

1-2.	19	13%
3-4.	48	32%
5-9.	22	15%
10 devices or more.	62	41%
Total	151	100%

3. What percentage of the data on your primary storage would you estimate is "cold" (i.e., not being accessed on a daily or weekly basis)?

	24	16%
25 to 50%.	57	38%
50 to 75%.	47	31%
> 75%.	23	15%
Total	151	100%

4. What, if anything, is limiting improvements or enhancements in your organization's storage systems? Select all that apply:

Available budget for new systems or upgrades.	100	66%
Available staff for new systems or upgrades.	57	38%
Storage technology has not advanced sufficiently to warrant the investment.	18	12%
We don't need to upgrade or enhance our systems.	41	27%
Other, please specify	4	3%

5. How long does it take to perform a full backup of all your organization's storage devices?

Under 12 hours.	58	38%
12 -24 hours.	59	39%
1-2 days.	19	13%
2 days or more.	15	10%
Total	151	100%

6. How many hours per month does your organization spend managing backups, including restoring user or application data?

	52	34%
10-20 hours.	49	32%
20-40 hours.	26	17%
> 40 hours.	24	16%
Total	151	100%

7. Do you currently have a disaster recovery solution?

Yes, we have a satisfactory disaster recovery solution.	87	58%
We are currently working on an improved disaster recovery plan, or have a timeline in place to implement a solution.	51	34%
We do not have a complete disaster recovery solution yet, or plans to implement one.	13	9%
Total	151	100%

8. What is the main reason you don't have a disaster recovery solution?

It's too costly.	6	46%
I don't have time or resources to find a solution.	1	8%
It's not a priority for our management team.	2	15%
Other. Describe:	4	31%
Total	13	100%

9. In the case of a disaster, how long would it take you to recover your data and applications to get the business back up and running?

Less than 12 hours.	43	28%
12-24 hours.	38	25%
1-2 days.	30	20%
2-3 days.	27	18%
4 days or more.	13	9%
Total	151	100%

10. If your organization had to perform a complete restore after a company-wide IT disaster, what do you estimate would be the total financial impact?

Under \$50,000.	32	21%
\$50,000-\$100,000.	33	22%
\$100,000-\$500,000.	38	25%
\$500,000-\$1 million.	18	12%
Over \$1 million.	30	20%
Total	151	100%

11. How many employees are in your organization?

Under 200.	14	9%
201 - 1,000.	50	33%
1,001 - 2,000.	23	15%
2,001 - 5,000.	29	19%
Over 5,000.	35	23%
Total	151	100%